

AUM Ranking 2016

Assets Under Management in Asia Pacific 2016 (in US\$ Billion)

Rank 2016	Rank 2015	Bank	AUM 2016	AUM 2015	% +/-
1	1	UBS Wealth Management	292	284	+2,8
2	2	Citi Private Bank ¹	218	210	+3,8
3	3	Credit Suisse Private Banking	169	157	+7,6
4	4	HSBC Private Bank	108	112	-3,6
5	7	Morgan Stanley Private Wealth Management ^{2*}	82	73	-
6	9	DBS Private Bank ³	81	71	+14,1
7	12	OCBC/Bank of Singapore ⁴	79	55	-
8	10	Julius Bär*	78	65	+20,0
9	6	J.P. Morgan Private Bank ⁵	74	74	-
10	8	BNP Paribas Wealth Management*	73	72	+1,4
11	13	Goldman Sachs Private Wealth Management*	54	50	+8,0
12	15	LGT*	50	26	+92,3
13	11	Standard Chartered Private Bank	45	61	-26,2
14	5	Deutsche Bank Wealth Management ⁶	42	48	-12,5
15	-	Pictet*	36	-	-
16	-	Hang Seng ⁷	25	-	-
17	20	Union Bancaire Privee	20	13	+53,8
18	18	J. Safra Sarasin*	18	16	+12,5
19	-	Lombard Odier*	17	-	-
20	16	EFG International	15	25	-40,0

Sources: Annual reports, research by finews.asia; 1 CHF = 1 USD = 0.94 EUR; as of 8 April 2017

¹ includes AUM of affluent clients with net worth of \$1 million and above

² business reorganised

³ includes AUM of affluent clients with net worth of \$1 million and above

⁴ in 2015 only Bank of Singapore, now includes OCBC

⁵ business reorganised and threshold changed

⁶ business reorganised

⁷ includes AUM of affluent clients with net worth of \$1 million and above

* estimate